## 102-2 Preliminary Syllabus, Da-Yeh Univ

Information			
Title	網路行銷專題	Serial No. / ID	1435 / IGR6114
Dept.	資訊管理學系碩士班	School System / Class	研究所碩士班1年1班
Lecturer	吳為聖	Full or Part-time	專任
Required / Credit	Optinal / 3	Graduate Class	No
Time / Place	(四)234 / J117	Language	Chinese

## Introduction

This course provides internet marketing research-related technology and trains the student with internet marketing research abilities, whereby they can apply the technologies in internet marketing research and internet marketing plan in order to help the company.

## Outline

- 1. Introduction of E-marketing
- 2. The features and behavior of internet users.
- 3. Knowledge for marketing
- 4. Product and pricing
- 5. Product distribution
- 6. Propagation in internet marketing
- 7. Customer relationship management
- 8. Data collection for E-marketing
- 9. Data analysis and reports
- 10. Method for sale forecasting
- 11. E-marketing planning

## Prerequisite

- 1. Marketing management
- 2. Information management