## 102-1 Preliminary Syllabus, Da-Yeh Univ

| Information       |               |                       |                |
|-------------------|---------------|-----------------------|----------------|
| Title             | 國際行銷管理        | Serial No. / ID       | 2770 / GMN5505 |
| Dept.             | 管理學院碩士在職專班    | School System / Class | 碩士在職專班1年5班     |
| Lecturer          | 魏志雄           | Full or Part-time     | 專任             |
| Required / Credit | Optinal / 3   | Graduate Class        | No             |
| Time / Place      | (六)BCD / B107 | Language              | Chinese        |

## Introduction

This course is a global marketing perspective as a basis to discuss issues related to global marketing. Through the international economy and international understanding of the environment, layout and access to thinking global strategy strategy, in order to establish a systematic framework for dealing with global marketing idea of practical problems.

## Outline

Chapter 1. Introduction to International Marketing

Chapter 2. global economic environment

Chapter 3. of the social environment and cultural environment

Chapter 4. international marketing political, legal and regulatory environment

Chapter 5. Global Information Systems and Market Research

Chapter 6. market segmentation, market targeting and positioning

Chapter 7. of the global market entry strategies: licensing investment and strategic alliances

Chapter 8. of the global marketing of the brand and product decisions

Chapter 9.pricing decisions

Chapter 10. of international marketing channels and physical distribution

Chapter 11. International marketing communications decision-making (a): Advertising and Public Relations

Chapter 12. international marketing communications decision-making (B): marketing, sales and marketing staff of the special form of communication

Chapter 13. of the strategic elements of competitive advantage

Chapter 14. leadership, organizational and corporate social responsibility

Chapter 15. of the digital revolution and the global e-marketplace

## Prerequisite

marketing management