100-2 Preliminary Syllabus, Da-Yeh Univ

Information			
Title	國際行銷管理研討	Serial No. / ID	1370 / MDR5131
Dept.	管理學院博士班	School System / Class	研究所博士班1年1班
Lecturer	張魁	Full or Part-time	專任
Required / Credit	Optinal / 3	Graduate Class	No
Time / Place	(<u>_</u>)789 / D007	Language	Chinese

Introduction

This course is a global marketing perspective as a basis to discuss issues related to global marketing. Through the international economy and international understanding of the environment, layout and access to thinking global strategy strategy, in order to establish a systematic framework for dealing with global marketing idea of practical problems.

Outline

Chapter 1. Introduction to International Marketing

Chapter 2. global economic environment

Chapter 3. of the social environment and cultural environment

Chapter 4. international marketing political, legal and regulatory environment

Chapter 5. Global Information Systems and Market Research

Chapter 6. market segmentation, market targeting and positioning

Chapter 7. of the global market entry strategies: licensing investment and strategic alliances

Chapter 8. of the global marketing of the brand and product decisions

Chapter 9.pricing decisions

Chapter 10. of international marketing channels and physical distribution

Chapter 11. International marketing communications decision-making (a): Advertising and Public Relations

Chapter 12. international marketing communications decision-making (B): marketing, sales and marketing staff of the special form of communication

Chapter 13. of the strategic elements of competitive advantage

Chapter 14. leadership, organizational and corporate social responsibility

Chapter 15. of the digital revolution and the global e-marketplace

Prerequisite

marketing management